



**Den norske Bank**  
(Luxembourg) S.A.

Berliner Bank AG  
London Branch  
Berliner House  
81-82 Gracechurch Street  
London, EC3V ODS  
United Kingdom

Luxembourg 21.02.1994

Dear Mr. Cruikshank,

reference is made to our telcon February 7th. 1994 and to your letter dated February 3rd. 1994.

Due to extensive travelling and one week winter holiday, I apologise for the late reply although I trust that the verbal reply given satisfied your immediate need.

In 1991 Doris Maritime Services S.A. Geneva took over management of four small container vessels financed by us. One vessel has since then been sold. Doris has at all time satisfied our needs for information and the management has been technically and commercially up to standard.

During this period the vessels have had complex insurance claims which Doris has handled to our full satisfaction.

The financial standing of the company is not known to us in detail but our experience has not given us reason for concern.

We can therefore recommend Doris Maritime Services S.A. for ship management tasks as verbally described by you.

This reference is given on a confidential basis, in good faith and without recourse.

Best regards

Svend Ketil Johnsen  
Ass. Genl Manager

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